## commission

The amount earned, based on the percent of total sales. For example, a car salesperson who earns $10 \%$ on car sales and sells $\$ 60,000$ worth of cars would earn a commission of $\$ 6,000(10 \%$ of $\$ 60,000)$.

## markup

The amount added to the buying price of an item. It is usually a percent of the buying price.

No new vocabulary terms.

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